



*harness your groups collective  
capability to achieve fast results*



‘People own what they help create.’

The collective intelligence of a group is a powerful resource that is rarely tapped into. RapidConsensus™ is a workshop to teach you a simple but powerful process to rapidly:

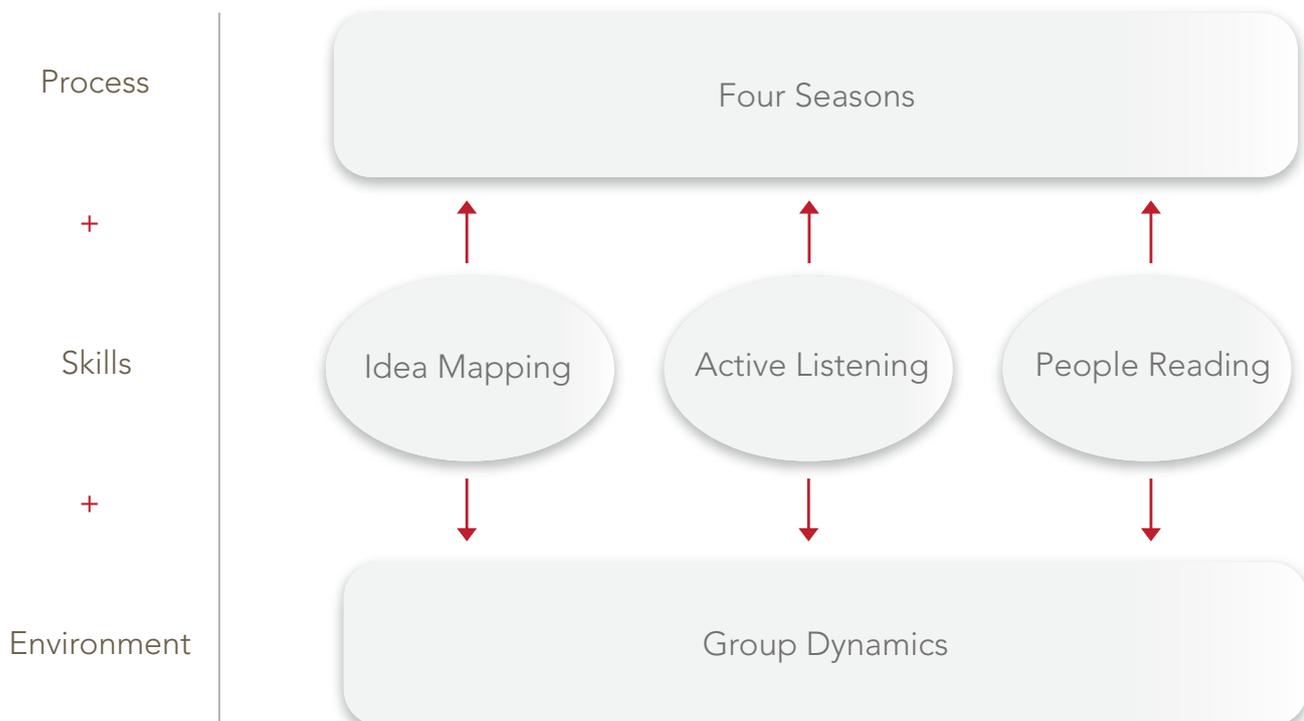
1. Mine the collective knowledge of a group
2. Reach a consensus on the best way forward
3. Ensure ownership and effective action

People will not want to go back to the dreary monologues, contest of wills and sub optimal decisions that many group meetings degenerate into.



The RapidConsensus™ model is simple;

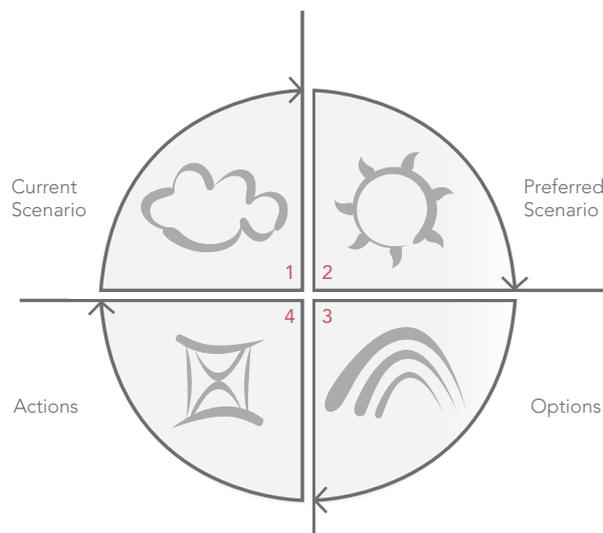
Right Process + Right Skills + Right Environment =  rapidconsensus™



## The Process

The Four Seasons process recognises people enter the room in different mental seasons. For example, some people don't even understand the issue while others are already at the solution and action stage.

### Four Seasons Process



The only way to engage the 'collective intelligence' of the group is to wind back to the beginning to get everyone at the same starting point and then in a structured way, collectively move the group through the four mental seasons.

Interestingly, people who are in the "let's do this now" mode often have missed key facts and typically have gone directly from the problem to the solution. "Winding back to the beginning" sounds time consuming; surprisingly it is not.

Four Seasons is a rapid, very elegant process that gets consensus and intelligent actions.

## Skills & Environment

To run the Four Seasons process you will need three skill sets; and an understanding of the environments that support constructive group dynamics.

### Idea Mapping

Creative and constructive dialogues are free flowing, Idea Mapping allows you to capture the essence of these powerful conversations and not hinder the flow.

The resulting map shows not only the facts but also the relationships and threads from where they came.

### Active Listening

Surprisingly little listening actually goes on when people are talking in groups. You have to have exceptionally good listening skills to make sure the whole group benefits from the collective knowledge in the room.

### People Reading

People have different interacting styles and in order to create a 'level playing field' you need to be able to read people's styles and make it safe for them to engage freely in the dialogue.

### Group Dynamics

The environment people interact in has a significant impact on the quality of the dialogue. It is important therefore to know how to set up a room that maximises the outcome and allows people to move around to break down barriers to constructive conversations.

## Training Process

**Step 1:** is a one and a half day intensive workshop demonstrating, imparting and practicing the RapidConsensus<sup>™</sup> model.

**Step 2:** is practicing the RapidConsensus<sup>™</sup> model back in your real world on real issues.

**Step 3:** is a teleconference with other participants two to three weeks later to discuss your real world experiences and to refine your understanding of the model and the skills.

You will now have embedded the RapidConsensus<sup>™</sup> model and built your confidence to be effective in helping groups maximise their time together and achieve collective results.

## Workshop Facilitator

Kevin Nuttall is the creator of the Four Seasons process and a full-time professional facilitator specialising in working with diverse groups that have to solve complex issues.

His clients include:

- > The Melbourne Docklands
- > Grocon
- > SBS Australia
- > National Gallery of Victoria
- > LendLease
- > Green Building Council of Australia
- > Bureau of Meteorology
- > SAI Global
- > ACT Emergency Services
- > Industry Innovation Councils

The beauty of his role is that he does not need to have detailed content knowledge to be of enormous value to a team or the whole organisation.

Learning the skills in helping people think and act in concert as a cohesive whole are incredibly valuable.

Kevin is a highly experienced facilitator first and a trainer second. His primary interest is in you being able to use and apply what you learn in the workshop. A process Kevin calls "mental software installation". The workshop focusses on the Four Seasons process as well as adding skills to your existing skill set to be more effective and successful.

## Investment

Single Attendee	Corporate Rate*
\$1,500 + GST per attendee	\$1,000 + GST per attendee

\*Five or more people from the same company in a 12 month period.

(Includes workbook, pens and lunch on day one).

RapidConsensus<sup>™</sup> is also run as an in-house workshop.

## Contact Us

For enquiries, date information and bookings online, please visit our website:

 [www.rapidconsensus.com.au](http://www.rapidconsensus.com.au)

or email us at: [info@rapidconsensus.com](mailto:info@rapidconsensus.com)